



View our Danaos Posidonia 2014 Offerings  
(free e-exhibitors profile and video conference for the first 100 exhibitors - click for more information)

ABOUT | NEWS | VISION | FUNCTIONALITY | TERMS & CONDITIONS

## PLATFORM FEATURES

### CREATE YOUR OWN NETWORK

- Choose & establish your own network of business & trading partners
- Customize the range and type of services you offer

### RETAIN CONTROL & SECURITY

- Integrate your existing systems with your business & trading partners
- No commercial information retained on the Platform
- A private & secure information exchange network

### DO BUSINESS

- Enter, process and conclude business transactions from start to finish (invoicing, processing, payment)

### ENHANCE YOUR BRANDING & MARKETING

- Publish your news & events, product & service offerings
- Target your advertising to the proper audience to enhance your business potential
- Shipping-specific search database optimizing target marketing functions

### VIDEO CONFERENCING & WEBCASTING

- Replace phone calls with face-to-face discussions among professionals
- Enhance the appeal and effect of your presentations
- Facilitate & optimize professional



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Register as an individual

The **Danaos Platform** enables maritime industry stakeholders to interconnect, interact, enhance their overall visibility and branding and enter into business transactions with each other.

The Platform is designed to become an indispensable informational, marketing and transactional tool for the global shipping industry.

The Platform builds on the e-MAR project ([www.emarproject.eu](http://www.emarproject.eu)) and enables shipping companies to integrate their existing systems with their clients, suppliers and business partners, automating the information and business exchange functions from start to finish.

The Platform has been designed to retain no commercial information, respecting the individuality, privacy and security requirements of each platform member.

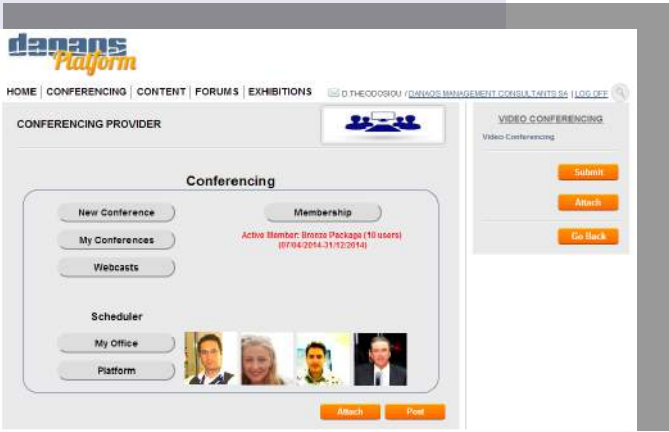
Platform members have the option to choose the right mix of cloud-based or office-based tasks and tailor their processes according to their needs. They can also create their own services interconnecting their systems with those of their business partners.

The current **Danaos** network includes more than 600 shipping companies and thousands of their business partners. **Danaos** has partnered with **Capital Link** ([www.capitallink.com](http://www.capitallink.com)) to provide platform members with enhanced branding, public relations and advisory services, optimizing their presence in the platform.

**DANAOS PLATFORM... THE SINGLE ACCESS POINT  
FOR ALL SHIPPING SERVICES**

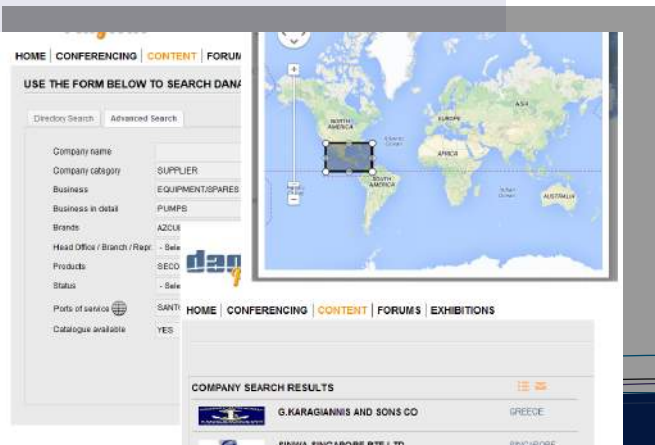
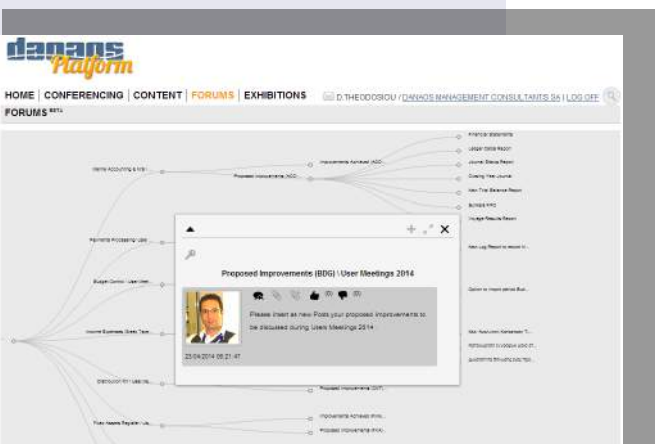
**FREE REGISTRATION & USAGE OF THE PLATFORM**





## Danaos Platform offers:

- **Professional Shipping Directory** which enables each member to maintain its corporate profile, product & service offerings, news, events calendar and corporate literature. Ability to customize each profile. Powerful shipping specific search engine optimizing marketing and prospecting functions.
- **Professional video conferencing** enabling face-to-face and real time communication as well as web-seminars, public or private webcasts and professional training.
- **Specialized Forums** for shipping professionals to exchange views on matters of interest in a uniquely intuitive interface.
- **e-Invoicing** enabling product or service providers to post their invoices directly onto another member's accounts (Controlled Delivery concept) and/or to submit their invoices to a member's approval process. Also, members can speed up their collections by posting debit notes directly to their clients.
- **Account Reconciliation:** Sharing of account statements with creditors and debtors for fully automated accounts reconciliation.
- **e-Procurement:** Automatic quotations from selected or approved vendors, negotiating discounts and pricing online and placing electronic orders.
- **e-Drawings:** Share your vessel's technical manuals with selected or approved suppliers and service providers eliminating numerous calls and error potential.
- **Document Management:** Share in a controlled way all files related to a specific case, eliminating the need to exchange emails.
- **Contract Negotiation:** Ability to use for each and every clause standard or custom-made contracts.
- **Weather Forecasts:** Obtain on demand with the click of a button current or historic weather data on your vessel's itinerary for your claims negotiation and more.
- **Enhanced branding:** Use **Capital Link** professional services to promote your company using the new opportunities of the Platform Services.
- **Build your own service here:** Ability to add in a fully customized fashion new services you want to interact with your service provider and to establish the preferred



DANAOS PLATFORM...THE PROFESSIONAL & SOCIAL BUSINESS NETWORK FOR SHIPPING

www.danaosplatform.com